

The Health Industry Forum

Health Insurance Outlook

January 10, 2013

Karen Ignagni
President and Chief Executive Officer
America's Health Insurance Plans



Outline

- Sea Change in Payment Policies
- Preparations for 2014
- Contributions to Public Programs



Health Plans Leading Change Through Collaborations

Delivery System and Payment Reform

Value Based Benefit Structures

Transparency

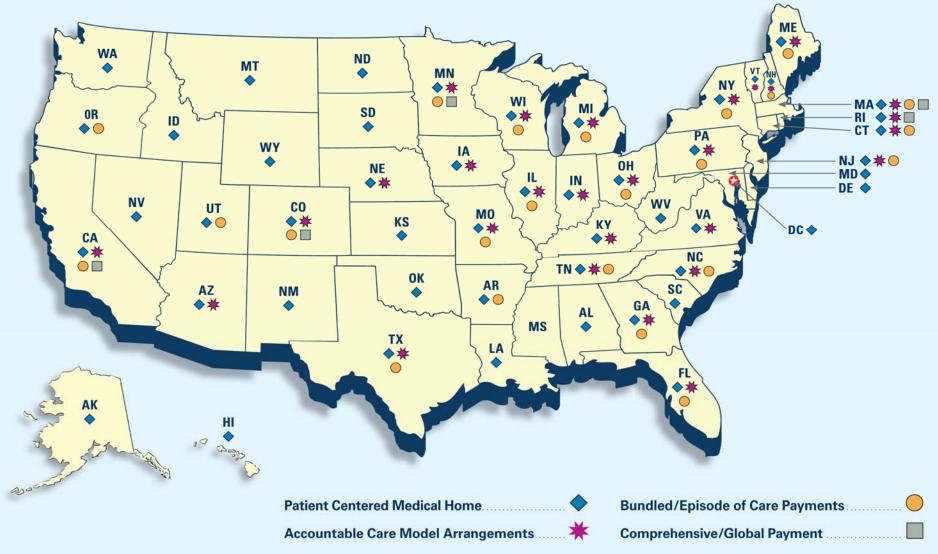


Partnering with Providers





Alternative Delivery and Payment Models—Private Sector Initiatives



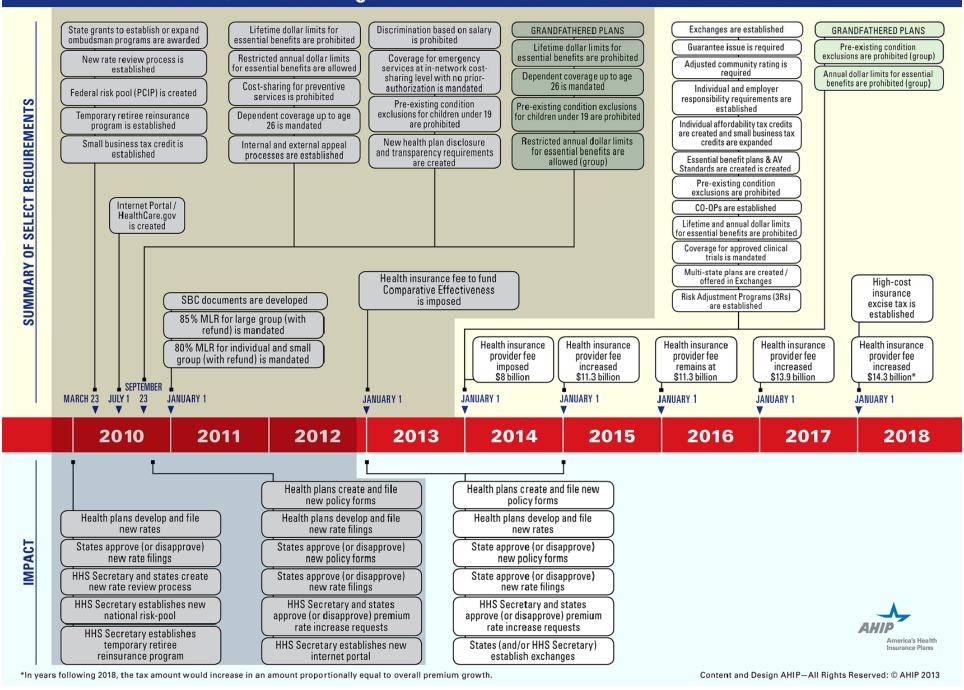
NOTE: Icons may represent multiple partnerships within the state



Preparations for 2014

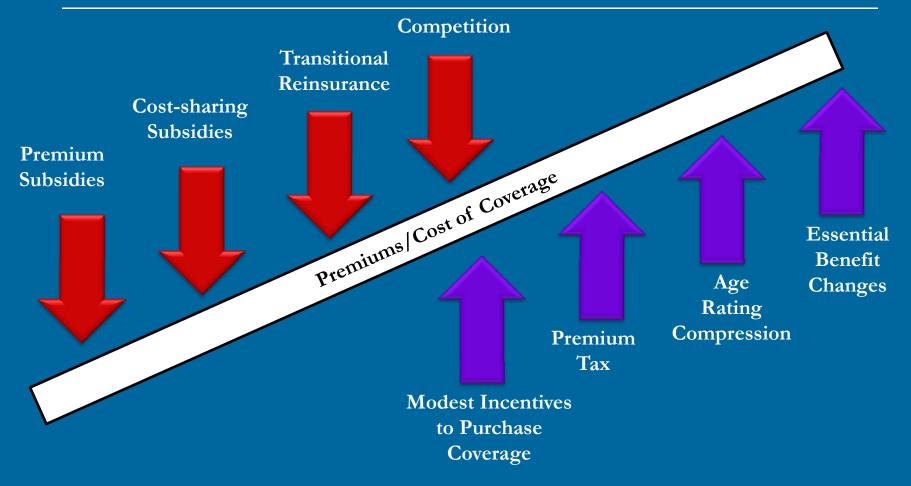
- Operational Readiness
- Affordability

Health Care Reform Legislation: Insurance Market Provisions Timeline



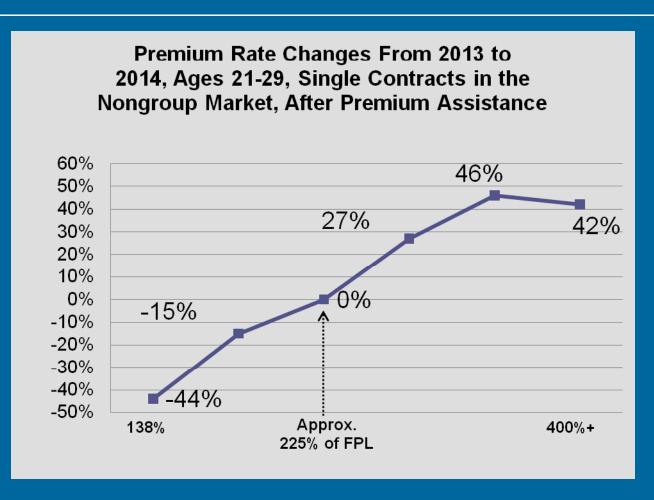


ACA Implementation: Interaction of 2014 Provisions





Age Band Compression



Kurt Giesa and Chris Carlson. Age Band Compression Under Health Care Reform. Contingencies. January/February 2013.

Health Insurance Premium Tax AHIP

Increase in premiums	1.9%-2.3% in 2014 2.8%-3.7% in 2023
10-year increase in the cost of coverage in the <u>individual</u> <u>market</u>	For Individuals: \$2,200 For Families: \$5,100
10-year increase in the cost of coverage in the small group market	For Individuals: \$2,800 For Families: \$6,800

Oliver Wyman. Estimated Premium Impacts of Annual Fees Assessed on Health Insurance Plans. October 31, 2011.



Health Insurance Premium Tax

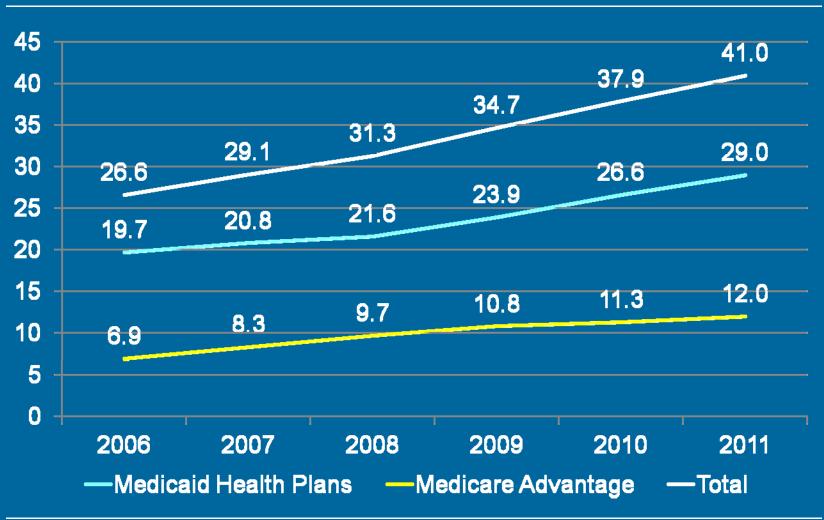
#	State	Ten-Year Impact (per person)
1	West Virginia	\$9,221
2	New York	\$9,046
3	New Hampshire	\$8,555
4	Nebraska	\$7,995
5	Massachusetts	\$7,895

Oliver Wyman. Annual Tax on Insurers Allocated by State. November 2012.

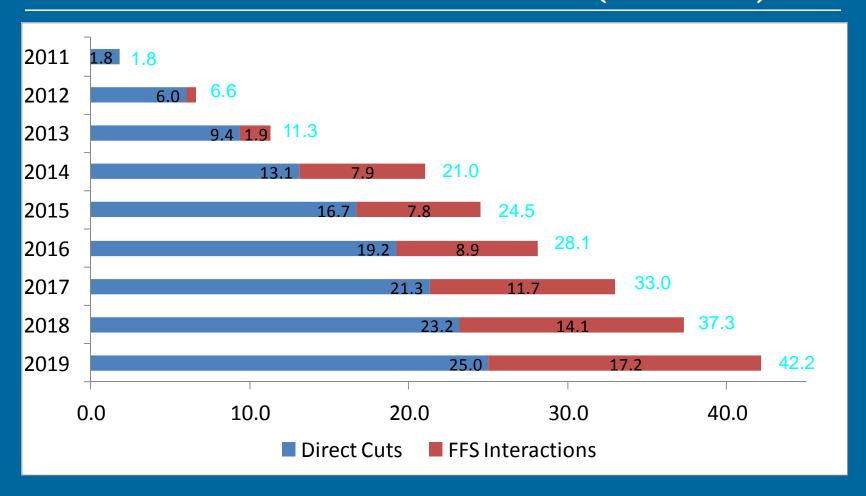
Examples of State Analyses of the Impact of Essential AHIP Health Benefit Requirements on Individual Coverage

Study	Increase in Non-Subsidized Individual Market Premiums due to Federal EHB Requirements
Ohio (Milliman - Prepared for the Ohio Department of Insurance)	20%-30%
Maine (Gorman Actuarial/Gruber -Prepared for the Maine Bureau of Insurance)	33%
Maryland (Oliver Wyman – Prepared for the Maryland Health Care Commission)	8%-10%
Minnesota (Gorman Actuarial/Gruber – Prepared for the Minnesota Department of Commerce)	6%-7%
Indiana (Milliman – Prepared for the Indiana Health Care Exchange Policy Committee)	20%-30%

Health Plan Enrollment in Public Programs is Growing (millions)



Medicare Advantage Funding Cuts AHIP in the ACA: 2010 CBO Score (billions)



Through 2013, only 4.2% of the \$205.8 billion in total MA funding cuts projected by CBO in 2010 have been implemented