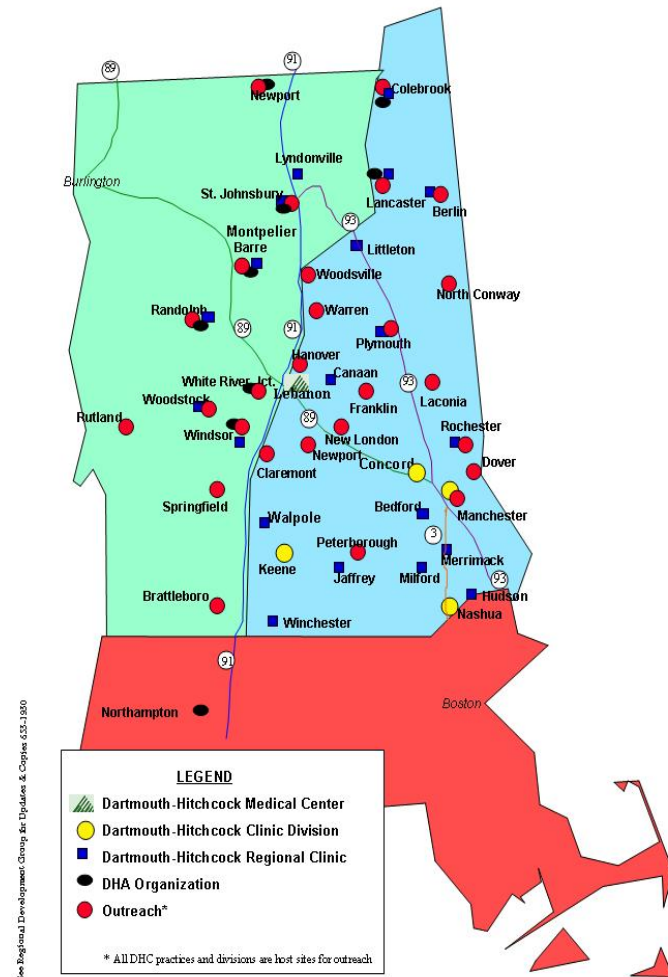


CMS Demonstration at Dartmouth-Hitchcock  
*In this ACO Model Who Are Our Patients?*

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The Health Industry Forum March 30,  
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# Dartmouth-Hitchcock

- Dartmouth- Hitchcock clinic
- Mary Hitchcock Memorial Hospital
- Dartmouth Medical School
  - The Dartmouth institute
- VA Medical Center in White River Junction
- New England Alliance for Health



# Assignment Methodology

- Assignment is done retrospectively upon completion of a year of care, and after all claims runout is complete – about 15 months after care is provided
- Members are assigned on an agreed upon methodology on the preponderance of outpatient E & M billed care that is agreed to in the algorithm
- Key selection criteria may include:
  - Number of assigned patients out of the potential total number of patients possible
  - The percent of the E & M allowed charges that our provided by your group
  - The characteristics and core clinical competencies of your group , ie: What care do you manage and provide at the highest value
  - “Stayers”

# Alternative Algorithm Examples

- Method 1 : Simple plurality of all E & M visits provided
- Method 2 : Plurality of primary care E & M visits , with primary care defined as Internal Medicine, Family Practice, General Practice, Geriatric Medicine, Cardiology, Nephrology, Endocrinology, Nurse Practitioner or Physician Assistant
- Method 3 : Plurality of primary care E & M visits with an expanded definition of Primary Care :General Practice, Family Practice, Internal Medicine, Geriatric Medicine,

# Alternative Algorithm Examples

- Method 4 : Method 2, if no primary care visits Method 1
  - Method 5 : Method 3, if no primary care visits Method 1
  - Method 6 : Expand E & M visits to include visits not just in physician offices, but include visits in SNF, Home Health and Hospice and Method 4
  - Method 7 : Expanded E & M visits and Method 5
- How did Dartmouth Decide?
  - Discussion and Questions

# Stayers

